



APPLICATION FOR MEMBERSHIP



Member Fee - \$290.00

APPLYING FOR Builder Member Associate Member DATE _____

CONTACT NAME _____ TITLE _____

COMPANY NAME _____ TELEPHONE NO. _____

BUSINESS OR FAX NO. _____
CONTRACTOR'S LICENSE # _____

BUSINESS ADDRESS _____
(Street) (City) (State) (Zip)

EMAIL ADDRESS _____

NAHB MEMBERSHIP IDENTIFICATION (ID) CODE
(See reverse for instructions)

IF "Z", OTHER BUSINESS CLASSIFICATION: _____
(Please Specify)

Sponsored By _____

LIST 4 REFERENCES _____

I agree to abide by the Code of Ethics of the Tri-State Home Builders Association to which this membership application is directed, of the National Association of Home Builders of the United States with which it is affiliated, and of the Home Builders Association of West Virginia. A remittance of \$290.00 representing my annual membership dues in the affiliated Association accompanies this application.

(Signature of Applicant)

Make Check Payable To Tri-State HBA & Return With This Application To:
Tri-State Home Builders Association
P O Box 376
Barboursville, WV 25504-0376



Dues payments to your local builders association are NOT deductible as charitable contributions for federal tax purposes. However, dues payments may be deductible by members as an ordinary and necessary business expense.

NAHB MEMBER IDENTIFICATION (ID) CODING INSTRUCTIONS

The NAHB Member Identification (ID) Code is made up of eleven data blocks which are explained below. It is separate from the six-digit NAHB Membership Number assigned to each member. The ID Code is designed for use by NAHB and its affiliated state and local associations to provide services which respond to the changing needs of our membership. Please note as in the examples below, If the requested data for a particular block is not applicable, enter a dash (-). Also if you don't know the exact answer for a particular block, please give your best estimate. In order for an associate member to receive the Builder Magazine, they must be classified with an occupation code ranging from (A-Z). A "Z" or "other" classification code must also be further defined by writing the member's specific occupation in the space provided. Any association member not classified as outlined will not receive a copy of the Builder Magazine.

Membership Classification:

- 1st block enter a code (1) for all Builder Members
 enter a code (2) for all Associate Members
- 2nd block enter the primary business activity code (a-z) from the following selection including any sub-codes:

Occupation Codes

Builder Member Classification:

- Code Description
- A Single Family Builder Speculative (Detached and Attached)
 - B Single Family Builder Custom
 - C Multifamily Builder -- Sale Units
 - D Multifamily Builder/Owner -- Rental Units (Own Account)
 - E Multifamily Contractor -- Rental or Sale Units (Other Investors)
 - F Remodeler -- Residential
 - G Remodeler -- Commercial
 - H Commercial Builder (Own Account)
 - I Commercial Contractor (Other Investors)
 - J Land Developer
 - K Home and Building Manufacturer

Associate Member Classification:

- L Accounting
- M Architects, Planners, Designers, Engineers
- N Attorneys
- O Computer Products and Services
- P Financial Services
- Q Insurance and Title Companies
- R Marketing, Advertising and Public Relations
- S Product Manufacturers and Representatives
- T Property Management
- U Real Estate Brokers and Agents Retail Dealers/Distributors
- VI Appliances
- V2 Building Materials/Lumber
- V3 Floor Coverings
- V4 Paint/Wall Coverings
- V5 All Other Retail Dealers

Subcontractors and Specialty Trade Contractors

- W1 Carpentry
- W2 Electrical
- W3 Flooring
- W4 Landscaping
- W5 Plumbing, Heating and Air Conditioning
- W6 Roofing and Siding
- W7 All Other Subcontractors Wholesale Dealers/Distributors
- X1 Appliances
- X2 Building Materials
- X3 Floor Coverings
- X4 Paint/Wall Coverings
- X5 All Other Wholesale Dealers
- Y Utilities
- Z All Other _____
(Please Specify)

3rd and 4th blocks Using the above Business Activity Codes, code the second and third business activity, including sub codes if applicable.

5th block Enter the members annual dollar volume of all construction/development. Choose from the following list of codes:

Code Description

- 1 Under \$1 million 2 \$1 million to \$5 million 3 \$5 million to \$10 million 4 Over \$10 million

6th block Enter the members annual number of residential dwelling units. Choose from the following list of codes:

Code Description

- 1 0 units 2 1 to 10 units 3 11 to 25 units 4 25 to 100 units 5 101 to 500 units 6 over 500 units

7th thru 10th blocks Enter the total number of paid employees, including the member.

11th block Using the following list of Title Codes, enter the member's business title:

Code Description

- | | |
|---|-----------------------------------|
| A President/CEO/Owner/Principal/Partner | E Architect/Designer/Engineer |
| B VP/General Manager | F Financial Manager |
| C Construction Superintendent | G Other Management Personnel |
| D Sales and Marketing Manager | H Nonmanagerial Personnel |
| | I Other _____
(Please Specify) |

Example #1: Bill Adams is a home builder and land developer. He is also the owner of a real estate company. Adams has a total of 19 employees in both his companies. Last year he built 11 homes with a total sales value of \$900,000, and he developed 17 building lots for himself and other builders for a total market value of \$500,000. Bill Adams NAHB Membership ID Code would be

Example #2: Adelle Boyd is the owner of an architectural/design firm with 8 employees on her payroll. Last year her firm also converted an old school building into 8 apartments with a total market value of \$475,000. Adelle Boyd's NAHB Membership ID Code would be

Example #3: Tom Jones is the owner of a retail appliance store with 10 employees. Tom Jones NAHB Membership ID Code would be: